

## Careers within Magnum Hunt Inc....Apply Now!!!!

### Job# 1

#### Technical Recruiter

##### Responsibilities:

The applicant will be responsible Recruiting, Headhunting & presenting candidates.  
Ability to do research be resourceful and must be flexible to work independently

##### Requirements:

- 2-3 years of Technical Recruitment experience
- Headhunting skills would be a great asset.
- Comfortable in sourcing candidates through networking associations, LinkedIN, JobBoards
- Excellent communication skills both oral and written in English
- Previous experience in Service Delivery or I.T consulting background
- Intermediate MS Word, and Excellent Outlook

Interested candidates please send resumes. Shortlisted candidates would be contacted

Location: Mississauga

Permanent Opportunity

Pls email resumes: [resume@magnumhunt.com](mailto:resume@magnumhunt.com)

Reference # in Email Subject: TR334

### Job#2

#### Full Desk Recruitment Consultant:

##### Responsibilities:

- The applicant will be responsible to placing volume outbound phone calls, take orders, providing information to clients about our services.
- Regular follow up with clients to check in on any I.T. recruiting opportunities periodically.
- Manage; follow up, mushroom leads in the system
- Tele Sales/Cold-Calling/B2B/Outbound Calling from call initiation to generating orders
- Entering/ Documenting communication, orders call logs in the system
- Maintaining a customer database; account information, generating leads, and closing orders
- Ability to do research be resourceful and must be flexible to work independently
- Generate referrals/leads & thorough Reference checks as required.
- Other office duties wherever necessary

##### Requirements:

- 2-3 years of Outbound Sales experience
- 100% comfortable with Outbound and Cold-Calling B2B and building long-term relationships
- Ability to produce results for all set sales targets
- Excellent communication skills both oral and written in English
- Previous experience in B2B Sales and Customer Service via Cold-Calling is a must
- Goal oriented, self motivated, organized, efficient, punctual and reliable, enjoys helping people and strong sales experience over the phone B2B - High School and/or Post Secondary Diploma
- Intermediate MS Word, and Excellent Outlook
- High energy & willing to learn
- Someone who doesn't feel intimidated easily or takes rejection personally

Interested candidates please send resumes. Shortlisted candidates would be contacted

Location: Mississauga

Permanent Opportunity

Pls email resumes: [resume@magnumhunt.com](mailto:resume@magnumhunt.com)

**Reference # in Email Subject: FDRC635**

### **Job# 3**

#### **Co-op and Intern Positions Available**

##### ✓ **Web Development**

If you are a budding web developer, currently studying and looking for a Coop Opportunity, this is your opportunity to showcase your learning. You will be writing the programming codes and be responsible for the look and feel of the website as well.

- The Co op web designer/developer should have demonstrated:
- Skills in software programming and graphics
- Creativity and imagination
- Ability to gather requirements and work along with other team members
- Knowledge of implementing latest technology for user friendly backend management
- Successful web projects
- Developing the pages to ensure the site is search engine enabled
- Writing the programming code, either from scratch or by adapting existing website software and graphics packages to meet business requirements
- Testing the website and identifying any technical problems
- Uploading the site onto a server and register it with different search engines.

Other Important Skills and personal qualities

- Resourceful and Good researching skills
- Good interpersonal and communication skills
- Ability to work independently as well as implement ideas shared with the team
- Knowledge of international web standards and protocols

Location: Mississauga

Pls email resumes: [resume@magnumhunt.com](mailto:resume@magnumhunt.com)

**Reference # in Email Subject: TRN901**

##### ✓ **Consulting Sales Trainees**

This internship role is a great opportunity for someone who has a passion for consulting sales and would like to learn the art of closing and power communication with hands on experience under the mentorship of superstars in the field of sales and consulting. Potentially the intern may be absorbed within the company after demonstrating successful application of acquired skills

The Co op Sales Trainee should possess:

- Excellent communication skills
- Understanding of a sales environment and challenges
- Basic understanding of soft selling
- Skills of someone who understands that 80% of sales are closed after listening 'NO'
- Great work ethic
- Positive energy of a go-getter

Other Important Skills and personal qualities

- Decent computer skills
- Good organizing skills
- Decent written expression
- Great Interpersonal skills

Location: Mississauga

Pls email resumes: [resume@magnumhunt.com](mailto:resume@magnumhunt.com)

**Reference # in Email Subject: TRN322**

**We Offer:**

Infrastructure support, excellent training & development, provide warm LEADS, methodology, network access, career path to grow within company. All of the work required will be supported by a state-of-the-art in house system.